



ARIELS VCNA 2023 ANNUAL REPORT



Ariels 2023 Mildura Tournament

ARIELS VCNA 2023 ANNUAL GENERAL MEETING

Date: Sunday January 28th, 2024

Time: 5:00pm

Venue: Maroondah Nets, HE Parker Reserve, 154 Heathmont Road, Heathmont 3135

PRESENTATION OF REPORTS

1. Presidents Report

2. Committees Reports

Social Competition Report

Uniform and Rep Program Reports

Events Report

Ariels VNL 2023 Report

MLeague Report

Tournaments

3. Financial Statement

4. Acknowledgments

VISION
To be recognised throughout the netball community as a club which delivers netball programs that develop athletes, coaches and umpires to their full potential
MISSION
To provide pathway netball programs in an inclusive, enjoyable and healthy environment to grow and develop our athletes, coaches and umpires
PERSONAL DEVELOPMENT
<ul style="list-style-type: none"> • Individual goals for every athlete • Structured development pathways • Personal skill, strength and conditioning sessions
TEAMWORK
<ul style="list-style-type: none"> • Working together for the best outcome of the team • Sharing ideas, knowledge, and experience
EMPOWERMENT
<ul style="list-style-type: none"> • Supporting our community to achieve and believe in their goals • Acknowledging and celebrating our individual and team strengths
INNOVATION
<ul style="list-style-type: none"> • Taking risks • Building creative solutions to our challenges • Evolving and growing with our sport and changing environment

1. PRESIDENTS REPORT.

Submitted by Committee -

That the President's Report be received and noted

As we bid farewell to 2023, I am filled with great enthusiasm as I reflect on the remarkable milestones and achievements within our cherished netball community. The year commenced with our VNL team engaging in a practice match against teams from the Shepparton area, followed by an overnight stay. Our representative teams set the tone for the season with a preseason camp on Phillip Island, laying the foundation for a year filled with excitement and growth.

Throughout 2023, we were privileged to experience numerous highlights, including:

- Our Home tournament
- Associations tournaments
- VNL home games
- Mildura tournament
- Presentation nights for both VNL and Rep teams
- 15/2s winning their Premiership in their second season

In August, we received the unexpected and devastating news that we were not selected for a VNL license—a privilege we had held for 15 years. Despite the shock, we have turned this setback into a positive experience, confident that many doors will open, allowing us to continue providing high-level netball experiences for our athletes. Notably, 17 of our 2023 VNL players were selected and signed to other VNL teams, a testament to the exceptional work of our 2023 VNL coaches.

In October, our trials unfolded, marked by an overwhelming turnout of talented netballers that made the selection process a challenging task for our dedicated selectors. Heartfelt thanks go to all the coaches involved this year, and congratulations to the players selected to represent us in 2024 across all age groups, from 11U to our new U19's team, set to participate in the State Super Series Netball Competition.

The success of our club is intricately tied to the unwavering dedication and hard work of our committee. A sincere thank you to every committee member for their tireless efforts throughout the year, particularly in organizing and executing our major events. Special appreciation goes out to those who stepped into new roles and took on additional responsibilities.

Heartfelt thanks to our committee members:

- Justine Mansell - Vice President
- Nina Panagopoulos – Events Coordinator
- Lea Robison – Treasurer
- Susie Maher – Secretary
- Trudi Hatwell – Sponsorship
- Trudie Hatwell - Representative Coaches Coordinator
- Sian Giuliano - Social Media/Website
- Jessie Day– General Committee
- Mark Provis - General Committee

We extend our gratitude to non-committee members who made significant contributions:

- Trudi Hatwell – Uniforms
- Justine Mansell – Tournaments
- Chantelle Herbert – Maroondah Rings Social Competition
- Sian Giuliano – Ariels Administrator
- Nicole O'Hare – VNL Operations Manager

Our club thrives on collaboration and community spirit. We are always on the lookout for new committee members, non-committee members, and volunteers to assist with major events. If you are interested in joining us, please reach out.

A final thank-you to our 2023 coaches, team managers, and support staff for their tireless efforts. Wishing all our teams the very best for a successful and fulfilling 2024.

With warm regards,

Julianne Le Nepveu
Ariels VCNA President

2. COMMITTEES REPORTS

SOCIAL COMPETITION REPORT

	Woman's – Thursday Nights	Mixed - Sunday Nights
Autumn Season	<ul style="list-style-type: none"> - 02/02/23-22/06/23 (inclusive to 2 rounds of finals; Semi Finals & Grand Finals) - 7:15pm-9:30 - Access to 2 courts over the evenings 3 time slots (6 games) - 16 Home & Away rounds - Had 13 registered team's - Teams split into 2 grades, with a bye in division 2 - Teams: BlueBells, Who Invited George, Strikers, Harlequin Knights, Scorpions, Hi-Vis, Springers, Lovies, Original, Panthers, Goal Getters, Tough Plus, Code 9 - 89 players registered, averaging 6.8 people per team registered 	<ul style="list-style-type: none"> - 05/02/23-25/06/2023 (inclusive to 2 rounds of finals; Semi Finals & Grand Finals) - 7:30-9:45 - Access to 2 courts over the evenings 3 time slots (6 games) - 13 Home & Away rounds - Had 12 registered team's - Teams split into 2 grades - Teams; The Spuds, Joint Forces, McBallers, Fumblebees 23, Lochie's Minions, Sunday Night Meatballs, Net Pacers, Romper Stompers, BAM, Panthers, The Grizzly Bears, Mixed Bunch Muppets - 88 players registered, averaging 7.3 people per team registered
	- Updated competition by-laws	
Winter Season	<ul style="list-style-type: none"> - 13/07/23-07/12/23 (inclusive to 2 rounds of finals; Semi Finals & Grand Finals) - 7:15pm-9:30 - Access to 2 courts over the evenings 3 time slots (6 games, with only 5 games played each night) - 18 Home & Away rounds - Had 10 registered team's - Teams competed in 1 division, including finals - Teams; BlueBells, Strikers, Scorpions, Hi-Vis, Springers, Lovies, Panthers, Goal Getters, Tough Plus, LHF - Following from 2023 Autumn Season, we lost 4 teams, + 1 new team registered 	<ul style="list-style-type: none"> - 16/07/23-10/12/23 (inclusive to 2 rounds of finals; Semi Finals & Grand Finals) - 7:30-9:45 - Access to 2 courts over the evenings 3 time slots (6 games, with only 5 games played each round) - 16 Home & Away rounds - Had 10 registered team's - Teams competed in 1 division, including finals - Teams; The Spuds, Joint Forces, McBallers, Fumblebees 23, Shanghai Sharks (Previously Lochies Minions), BAM, Panthers, Mixed Bunch Muppets, Young Balls, Mixed Nuts - Following from 2023 Autumn Season, we lost 4 teams, + 2 new

	<ul style="list-style-type: none"> - 84 players registered, averaging 8.4 people per team 	<ul style="list-style-type: none"> team registered (1 being a returning team from 2022) - 59 players registered, averaging 5.4 people per team
	<ul style="list-style-type: none"> - Transitioned to live scoring - SGV issued for fill-in players 	
2023	<ul style="list-style-type: none"> - Over the course of the year, we rotated between 24 different umpires - 17 of the 22 above umpires were badged - 5 of the mentioned umpires umpired all year 	

Chantelle Herbert

Social Competition Coordinator

UNIFORM AND REP PROGRAM REPORTS

UNIFORM

The roll out of our re-designed uniforms and Ariels re-branding was well received by both our Ariels and Netball Competition communities. The on court look of our athletes and coaches is very professional and our athletes wore the new design with pride.

We were very fortunate to introduce our very first Indigenous Dress which was worn by our VNL Athletes during the Indigenous Round. We commissioned an artist to design artwork with significance to Ariels. The result was outstanding, and the dresses were worn with pride. The dress will be used by some of Premier Athletes during Indigenous Rounds during season 2024.

If you are new to the Ariels Family and missed the uniform try on day recently, we have ordered a small amount of additional stock of all items. If you have any uniform enquiries, please contact: -

Trudi Hattwell @ repprogramco@ariels.com.au

REP PROGRAM

260 athletes were selected to represent Ariels VCNA in 20 Teams across our Victorian Netball League (VNL) and representative netball programs, comprising three VNL (Championship, Division 1, and 19&U), 1 VNL Squad, 3 Development Teams, 14 Representative Teams and Four M-League Teams.

Our 17 Teams (1 x VNL Squad and 17 x Development/Representative) registered to participate in WNNA's 2023 Autumn and Spring Season competitions.

Our VNL Teams competed in the Victorian Netball League (VNL), Victoria's premier netball competition.

I would personally like to thank our dedicated Coaches for their commitment to coaching our teams throughout the 2023 season across all divisions. We could not have so many teams take the court without your support.

A very big thank you to the parent volunteers who willingly took on individual Team Manager roles for all our teams. Your support to our coaches and teams is invaluable.

Trudi Hatwell

Uniform and Representative Coordinator

EVENTS REPORT

PRE-SEASON CAMP

The annual representative pre-season camp in 2023 was held at CYC The Island from 4-5 February, with 153 athletes and 17 coaches attending. The camp provided the opportunity for players and coaches to get to know each other through a range of fun team building exercises, and physical activities. The 11&U squad attended an all-day session on the Saturday.

ARIELS TOURNAMENT

Our annual tournament was held at the Knox Regional Netball Centre in March. The centre was undergoing extensive renovations and given the restrictions and challenges we faced, the day was very successful. A representative from Netball Victoria came out to assist us in the morning as we were one of the first Associations to use live scoring at a tournament.

MILDURA NETBALL CARNIVAL

We had 7 teams represent Ariels at the Mildura Netball Carnival and we hired two buses to transport 70 athletes and 20 adults (including coaches & umpires) over the 4 days. Four teams competed in semi-finals and one team made it to the grand final. We all stayed at a caravan park and it was a successful and enjoyable weekend for all.

PRESENTATION NIGHT

This year's Presentation Night was held at the Manhattan Hotel. With 200 attendees, it was a great evening for our athletes and their families to celebrate their achievements throughout the year. Our Silent Auction was supported by generous donations from community members and local businesses, and many families went home with amazing prizes.

Nina Panagopoulos

Events Coordinator

ARIELS VNL 2023 REPORT

2023 saw us welcome a new VNL head coach, Jade Heinrich into the Championship team position. We welcomed back Greg Heinrich, 19u and David O'Hare, Division 1. With Assistant coaches, Christine, Tarnee and Nicole. Our support team included: Team managers – Trudi, Jessie and Chantelle; Bench Officials – Nicole, Julz, Jessie, Chantelle, Ellie and Lidia rounded out the team officials. Jamie stepped into the Apprentice coach position for the program.

Brad Fogg coached our training partners who played at Waverley in the Tuesday night Premier league.

With a mixture of returning players and new players the teams bonded well at Camp in Shepparton where they trained hard, set goals and played practice matches.

The program's focus became – Elite – United – Relentless.

Unfortunately, we didn't have the success on court that we were hoping for with teams finishing near the bottom of the ladder in each division.

We had 2 home games held at Maroondah Nets and thank all our Ariels players, families and supporters for attending and cheering on our teams. We raised money for Pink Day with our Mother's Day matches and showcased our men's teams in an exhibition match.

The end of the 2023 season saw the VNL license period end and application process begin for the next 5 year license period. Unfortunately, we were unsuccessful in renewing our license after holding it for 15 years.

We congratulate all players and coaches who have continued with their VNL journey into 2024.

Thank you to everyone involved in our VNL program over the past 15 years, we couldn't have done it without you, and we appreciate your dedication to Ariels.

Ariels will continue to grow and develop players with the goal of getting them to VNL and I am excited to see the association continue to grow and perform on the netball court over the next few years.

Nicole O'Hare
VNL Operations Manager

MLEAGUE REPORT

We fielded four teams in M League last season: Premier Men's, Premier Mixed, Division 1 Men's and Division 1 Mixed. Unfortunately, we didn't get enough players to form a junior boy's team, but we remain hopeful that we may be able to field a junior team in the 2024 season.

Both our Men's teams missed the finals but played some very high-level netball in their respective sections. In particular the Premier Men's team were very competitive in a competition in which the standard increases every season.

Our Division 1 Mixed team made the finals for the 5th year running, but unfortunately were knocked out in the first week of the finals.

Our Premier Mixed team made the Premier finals for the first time, in only our second year in the competition, but also had a narrow loss in the Elimination final after having led for most of the match. This was an outstanding effort given we had three of our original players miss most of the season with long term injuries, which forced us to rely on fill-in players. My understanding is that this was the first Ariels team to make finals in a State League competition (either VNL or M League) in approximately 10 years.

I'm very pleased to report that seven of our male players were selected in either Open age or junior State teams for this year's National Championships, along with one male and one female who were also selected as Training Partners.

I would also like to acknowledge our Division 1 coaches, Kurt Thompson (Men), and Charlotte Davies (Mixed), and thank them for their effort and input over the season.

In summary, we are making good progress with the M League program; our Mixed teams are doing well and we will be looking for our Men's teams to continue their improvement and move up the ladder in each section.

David O'Hare
Head Coach
Ariels M League

TOURNAMENTS

Ariels opened the Tournament year for the Metro region with the first big tournament for 2023. All our teams played on the day and we had a successful day both on and off the court. It was a great way for all our new teams to bond and represent our Club.

Across the remainder of the year the Ariels entered tournaments 43 times across the Melbourne metro region. This included a strong Ariels turnout for tournaments in Lilydale, Casey, Caulfield, Dandenong, Whitehorse, Nillumbik and Doncaster.

We had several teams enter the annual Mildura tournament in September and came away with lots of wonderful netball memories. As we come in to the 2024 season, we look forward to replicating the Ariels Tournament success from 2023.

Justine Mansell

Tournament Coordinator

3. FINANCIAL STATEMENT

*Motion 4.5: Submitted by Committee and Statutory motion -
That the Committee's Financial Statement be received and accepted*



Notes to the Financial Statements

ARIELS VCNA

For the year ended 30 September 2023

1. Statement of Significant Accounting Policies

The Committee have determined that the Association is not a reporting entity and accordingly, this financial report is a special purpose report prepared for the sole purpose of distributing a financial report to members and must not be used for any other purpose. The Committee have determined that the accounting policies adopted are appropriate to meet the needs of the members.

The financial report has been prepared on an accrual basis and under the historical cost convention, except for certain assets, which, as noted, have been written down to fair value as a result of impairment. Unless otherwise stated, the accounting policies adopted are consistent with those of the prior year.

The accounting policies that have been adopted in the preparation of the statements are as follows:

Trade and Other Receivables

Trade receivables and other receivables, including distributions receivable, are recognised at the nominal transaction value without taking into account the time value of money. If required a provision for doubtful debt has been created.

Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the company that remain unpaid at 30 September 2023. Trade payables are recognised at their transaction price. They are subject to normal credit terms and do not bear interest.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand, deposits held on call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

Revenue Recognition

Revenue from the sale of goods is recognised upon the delivery of goods to customers.
Revenue from the rendering of services is recognised upon the delivery of the services to customers.
Revenue from commissions is recognised upon delivery of services to customers.

All revenue is stated net of the amount of goods and services tax (GST).

Goods and Services Tax

Transactions are recognised net of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the balance sheet.

Profit and Loss

ARIELS VCNA

For the year ended 30 September 2023

	2023	2022
Trading Income		
Canteen Income	-	109.09
Grants Received	2,000.00	500.00
Mildura Tournament	34,199.43	26,141.41
Stripe Fees Reimbursement	1,573.00	416.95
Tournament Income	14,032.91	11,231.38
Uniform Sales	40,035.61	18,566.76
Total Trading Income	91,840.95	56,965.59
Cost of Sales		
Tournament Costs - Mildura	31,978.62	21,683.30
Uniforms Costs	81,279.37	26,945.69
Total Cost of Sales	113,257.99	48,628.99
Gross Profit	(21,417.04)	8,336.60
Other Income		
Camp Fees	1,035.59	-
Other Revenue	965.47	227.27
Player Fees & Registrations	205,836.08	172,885.02
Player Sponsors - Income	19,690.92	10,950.07
Presentation Night - Income	2,766.51	4,584.69
Sponsorship	-	(5,383.02)
Train Like An Ariel - Income	-	4,866.01
Trials - Income	5,322.72	11,540.32
VNA Fees	-	500.00
VNL Events Payment	(318.18)	-
VNL Home Game - Income	7,265.36	2,356.22
Total Other Income	242,564.47	202,526.58
Operating Expenses		
Administration Charges	-	110.64
Advertising & Promotion	6,856.61	695.00
Association Administration	1,093.55	1,385.41
Association Tournament Fees	5,351.05	2,119.19
Bank Charges	206.96	325.47
Bank Charges - Merchant Fees	6.49	456.83
Camp Fees & Costs	20,678.09	607.02
Coach Courses	-	404.13
Coach NV Membership	429.53	1,352.78
Coach Payments	54,607.50	52,110.00
Competition Fees	45,219.74	38,464.55
Court Hire	38,041.34	25,255.19

	2023	2022
COVID Supplies	-	82.73
Debt Collection	70.00	-
Depreciation	1,652.30	2,474.67
Donations	460.00	-
Entertainment	1,336.25	444.00
Entrance Fees	597.69	-
Filing Fees	500.00	-
Fund raising Costs	759.09	-
General Expenses	311.69	341.82
Interest: ATO General Interest Charge	-	513.22
Medical Supplies	107.91	-
Office Expenses	121.27	173.54
Physio Costs	8,196.24	7,057.66
Player Payments	3,150.00	2,300.00
Postage	162.63	179.36
Presentation Night - Expenses	7,773.63	14,398.04
Printing & Stationery	74.14	418.36
Protective Clothing & Uniforms	40.00	-
S&C Coaches	6,000.00	(1,000.00)
Safety Equipment	-	68.54
Salaries & Wages	9,528.87	17,951.50
Staff Amenities	846.13	-
Stripe Fees	1,699.60	455.93
Subscriptions	2,705.49	1,172.52
Superannuation	1,026.66	1,799.20
Telephone & Internet	-	50.01
Tournament Costs	736.85	4,030.25
Tournament Umpires	8,085.10	3,480.00
Train Like an Ariels - Expenses	-	1,660.00
Training Costs	218.18	48.73
Training Equipment	444.55	582.71
Trials - Expenses	186.35	1,867.27
Trials Umpires	-	2,389.25
Trophies	2,961.91	3,517.75
Umpire Payments	10,779.69	10,499.35
VNL Entry Fees	-	6,651.09
VNL Home Game - Expenses	619.84	1,600.19
VNL Launch Night	243.86	200.00
VNL Other Expenses	7,603.82	1,659.81
VNL Performance Training	850.00	3,000.00
VNL Primary Carer	-	1,637.74
VNL Stats	1,031.00	2,263.42
VNL Team Manager	1,500.00	-
VNL Team Manager Food Budget	1,620.63	1,604.97

Profit and Loss

	2023	2022
Workover	784.87	-
Total Operating Expenses	257,477.10	218,857.84
Net Profit	(36,329.67)	(7,994.66)

TREASURER REPORT

In Summary

- Loss of \$36k – Not Ideal but knowing the uniform expenses impacted the financial loss.

Expenses up from previous year

- Uniform up by \$54k – Due to rebranding.
- Competition Fees up \$7k – Team Registration/Game Fees increased from 2022.
- Court Hire up \$13k – Maybe slight increase in hire fees but also this could be a timing of when the invoice was entered and paid.
- Advertising up \$7k – New website \$5k investment
- Camp Fees up \$20k – I think the previous year camp was coded to different code (prior to me).
- In summary VNL Camp Expenses \$10k and Rep Camp Expenses \$16k. \$6k Income from VNL Camp has been coded incorrectly.

Lea Robinson
Treasurer

4. ACKNOWLEDGEMENTS

5- and 10-Year Awards	
Phoebe Biggs	5 Years
Alicia Giuliano	5 Years
Ashley Hamilton	5 Years
Hailey Provis	5 Years
Isabel Stoney	5 Years
Rihanna Kelly	5 Years
Rebekah Breukers	10 Years

Submitted by Committee -

That the Committee members, volunteers, coaches, support and administrative staff, umpires and sponsors be thanked for their contributions to Ariels VCNA in 2023

ARIELS COMMITTEE, NON-COMMITTEE & VOLUNTEERS

President	Julie- Anne Le Nepveu
Vice President	Justine Mansell
Secretary	Susie Maher
Treasurer	Lea Robinson
Operations Manager	Justine Mansell
Events Manager	Nina Panagopoulos
Social Media	Sian Giuliano
Social Competition	Chantelle Herbert
Uniform & Equipment	Trudi Hatwell
Association Tournaments	Justine Mansell
General Member	Mark Provis

ARIELS ADMINISTRATION

VNL	Nicole O'Hare
Representative	Sian Giuliano

VNL SUPPORT STAFF

Team Managers	Jessie Day
Team Managers	Trudi Hatwell
Team Managers	Chantelle Herbert
Strength & Conditioning	SRA Sports Therapy
Bench officials	Jess Day
Bench officials	Julz Le Nepveu
Bench officials	Nicole O'Hare

ARIELS 2023 COACHES

VNL Championship Coach	Jade Heinrich
VNL Championship Assistant	Christine Tabone
VNL Division 1 Coach	David O'Hare
VNL Division 1 Assistant	Tarnee Adams
VNL 19&U Coach	Greg Heinrich
VNL 19&U Assistant	Nicole Mc Donald
VNL Scholarship Coach	Jamie O'Hare
VNL Squad Coach	Brad Fogg
VNL Development Black Coach	Fiona and Ron Smith
VNL Development Blue Coach	Trudi Hatwell
VNL Development Gold Coach	Sam Archbold
Opens Coach	Carol Gregorovich
17/1	Penelope Knight Mooney
17/2 Autumn	Kristen Gurney
17 2 Spring	Trudi Hatwell
15&U & U17 Coordinator	Julie-Anne Le Nepveu
15/1	Jamie O'Hare
15/2	Meg Gurney
15/3	Rod Le Nepveu
15/4	Julie-Anne Le Nepveu
15/5	Mark Provis
11&U & 13&U Coordinator	Lee Stack
13/1	Jess Day & Megan Groenewegen
13/2	Bec Bruekers
13/3	Chelsea Myers
13/4	Lee Stack
11 Blue	Danie McNeil
11 Gold	Sally Rogers
Strength & Conditioning	Jamie O'Hare

ARIELS SPONSORS

Yarra Valley Grammar	100% Netball
Kieser Australia	Perana Sports
Medal & Trophy Industries Pty Ltd	Anderson & Associates

ARIELS LIFE MEMBERS

Ann Alexander
Keith Dealy
Pat Fisher
Maureen Manuell
Warren Murdoch
Jan Seedy
Janet Woolhouse
Jenny Coulthard (2012)
Bev Bullas
Sue Dickinson
Beryl Lawson
Nancy Miller
Barbara Ritchie
Rose Weaver
Colin Naylor (2011)
Rosie Poulton (2016)
Bev Atkinson
Shirley Dealy
Kim Holmes
Christine Melnikas
Lorraine Perks
Bobby Trembath
Christina Puopolo (2009)
Gus Puopolo (2013)
Nicole O'Hare (2018)
Dorothy Aiken
Bessie Devenish
Jan Knight
Helen Mihalic
Nancy Watts
Bessie Wall
Bruce Wills (2010)
Karen Black (2014)
Keisha Noble (2021)